Bundesamt für Migration und Flüchtlinge

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International Organization for Migration (IOM)
The UN Migration Agency

ZIRF-Counselling Individual Inquiry

Employment

Business: *Returnee thinks of opening a shop where he can sell parts for cars/motorcycles or to open a car wash or to organizing tours for tourists.*

Car Wash: *The demand on car wash is considerably high especially in Cairo, we are talking about a very populated city with approx. 30 M people owning about 4.4 million private cars (according to CAPMASS).*

Opening a small car wash garage in a populated neighborhood could guarantee a very profitable project. Such a business require inexpensive raw materials alongside simple equipment to provide a relatively cheap service for anybody looking for a car wash, however given the high supply, still providing high quality service with a reasonable price will enhance the competitive advantage of the business.

Total estimated revenue/month for a car wash shop in a populated area will be as follow :

Avg Minutes needed to clean a car = 30 minutes (one worker needed);
Avg number of cars receiving a service in an hour will be 2 cars;
Avg price for a car wash service 30 EGP
Avg revenue per hour could be 2 – 4 cars (depending on the number of slots in garage/shop generating revenue of 60 - 120 EGP
Avg working hours will be 12, in which 10 will be operational therefore TOTAL REVENUE/DAY = 600 - 1200 EGP
Total estimated revenue/month = 18,000 – 36,000 EGP
Total estimated cost/month will be as follow :-
Rent = 7,500 EGP (Avg rental price for picking a shop/garage in a populated area in cairo)
Raw material = 2000 – 4000 EGP
2 Worker = 6000 EGP
Tax and any other related expenses = 2000 EGP
Total estimated cost/month = 17,500 – 19,500 EGP

Total Approx. profit will be equal to = (minimum 500 EGP maximum 16,500 EGP)

1 EGP = 21.373 E (may rate)

This is just a rough estimate and could be applicable only if a market research in the area in hand is conducted alongside a constructive well organized business plan.

The applicant will have to obtain a Commercial ID & a Tax ID for his garage/shop to be legal.

Total estimated cost to issue a commercial ID & a Tax ID varies between 5000 EGP and 10,000 EGP (depending on the type of profession and the neighborhood of the business)
The documents needed are :-

- *An application for registration a commercial ID which the applicant can find in the Commercial Registry Office in his geographical area.*
- *A copy of the tax card or a document that opens a tax file.(issued from the Taxes authority in the applicant's geographical area*

- *A photocopy of the national identity card of the owner of the establishment and its partners, if any..*
- *A notarized rental contract stating clearly the below : -*
  Name of rentier;
  Name of landlord;
  Property address;
  Duration of the contract;
  Purpose of the contract.
- *A notice from the electricity company stating the installation of an electricity meter and the delivery of electricity.*
- *Criminal record certificate (issued from the Police station in the applicant's geographical area).*
- *A request from the Chamber of Commerce to obtain a certificate for practicing the profession (This step is required when the investment is above 100,00 EGP)*

He does not need a building permit as long as he rents/owns a commercial shop/garage. (This is essential as renting a space for a commercial purpose without a commercial license will be legally wrong (an administrative license will also not be applicable)

Tourism: *Car for touristic tours: the answer will depend on the type of car in hand. Up to 1600 CC it will be slightly cheaper to purchase it from Germany however, for 2000 CC and above, buying it from Germany will more economical.*
Regarding the Tariffs and any related expenses of the car shipment, this will require more information on the car specs.